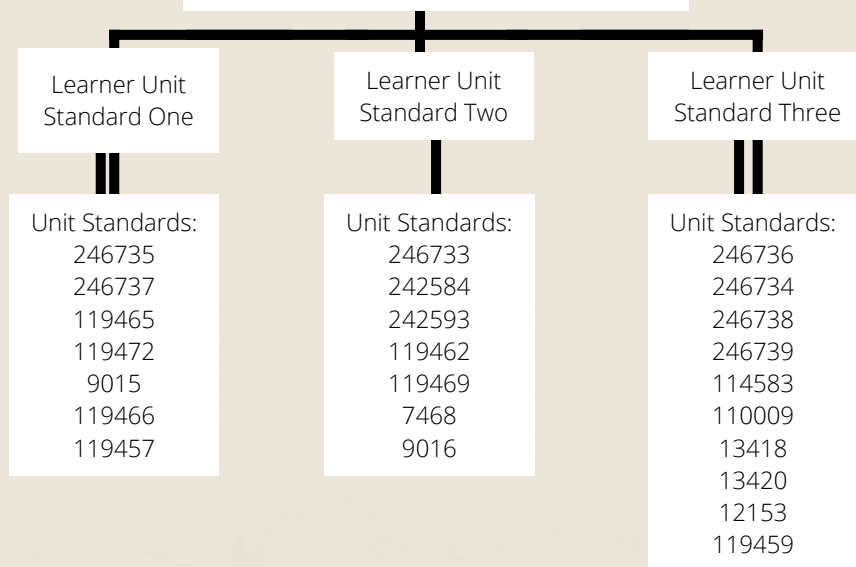
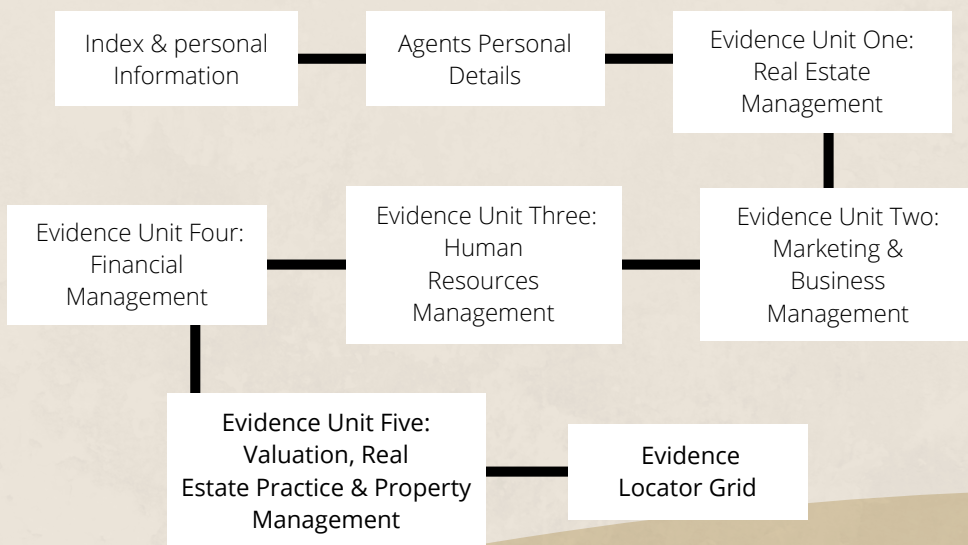


FURTHER EDUCATION AND TRAINING CERTIFICATE: NQF4 REAL ESTATE PROGRAMME STRUCTURE (NQF4)

Further Education & Training certificate:
Real Estate Qualification 59097



RECOGNITION OF PRIOR LEARNING NQF5 REAL ESTATE - 20188 (NQF5)



IN CONJUNCTION WITH: APPLECHERRY
AppleCherry

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Real Estate Agent Academy N&T INC



ABOUT THE ACADEMY

Founded in 2003, N&T Inc has emerged as a powerhouse in the realm of property law. Our dynamic real estate department are seasoned professionals with over two decades of specialization in property law, conveyancing, and related commercial law.

Represented by a team of property law specialists we proudly serve a diverse clientele. We are committed to delivering expert guidance in conveyancing, deceased estates, notarial services, and real estate education through our academy.

WE OFFER THE FOLLOWING TRAINING:

- Offer to purchase – full title & sectional title
- Mandate training
- The conveyancing process
- The deeds office process
- Mortgage bonds and finance
- FICA
- POPI
- Intern Estate agent Logbook training
- NQF/RPL level 4
- Pde 4
- NQF/RPL level 5
- Capital Gains Tax
- Non Resident buyers and sellers

LOGBOOK AND LEARNERSHIP CIRRICULUM

- Internship Agreements / Contracts
- Introduction to the Practice of Estate Agency
- Workplace Experience
- EAAB Code of Conduct
- Appraisals
- Product and Service Training
- Farming
- Sellers (Listing/Interview/Marketing Process)
- Property Values
- Mandates
- Buyers
- After Sales Service

LOGBOOK AND LEARNERSHIP TOPICS

- EAAB Code of Conduct
- Job Description
- Listing Forms
- Mandate
- Marketing Material
- Marketing Plan
- Offer to Purchase / Agreement of Sale
- CMA
- Municipal By-Laws
- The Management
- Goal Setting
- Business Plan
- Financial Plan
- Sectional Title Notes
- Deals Office Checklist
- Deeds Office Procedure
- Example of Deed Search and Title Deed Transfer
- Example of Bond Grant / Quotation
- Sellers Estimate Costs
- Example of Pro-Forma Costs Buyers and Sellers
- Example of Bond and Transfer Costs
- List of Properties Listed
- List of Properties Sold
- List of Properties Rented Out
- List of Properties On Show
- Show House Bochure
- Attendance Register for Showhouse
- Appraisals
- Weekly Activity Sheets